



## Total Living Coverage

### Key Features

- TLC provides a pool of benefit dollars for covered long term care expenses, a death benefit for beneficiaries or both. By choosing a single insurance product to meet all of these needs, the customer can free up assets that otherwise may have been set aside specifically for potential long term care expenses.
- Attractive benefits, features and riders that can include a return of the initial premium if TLC is surrendered during the first 15 policy years; a residual death benefit that ensures funds are available for the customers' final expenses even if all of the death benefit amount has been allocated to their covered long term care expenses; an inflation protection option to help the customer keep pace with the rising cost of long term care.
- Customers may elect varying coverage options to accelerate and extend the total benefit amount available

### Key Components

#### Specified Amount

Amount of insurance on the date the policy is issued - depends on the initial premium amount and the insured's age, sex and health status and the benefits actually chosen. Minimum and maximum specified amounts are based on the length of the Accelerated Benefit Rider period.

#### Accelerated Benefit Rider (ABR)

Allows the specified amount to be used to pay covered long term care expenses over a period of time. The ABR period (which can be 24, 36 or 48 months) and specified amount together determine the accelerated monthly maximum available for covered long term care expenses.

#### Extension of Benefits Rider (EBR)

Provides an additional benefit amount for covered long term care by retaining the initial accelerated monthly maximum for an extended period of time, which can be 24 or 48 months, or lifetime, depending on the ABR period chosen. The cost of the EBR is reflected in the initial premium needed to support the desired long term care benefits.

#### Maximum Monthly Long Term Care Benefit

Amount available monthly for covered long term care expenses through ABR and EBR. Initially, this is equal to the accelerated monthly maximum and is determined by dividing the specified amount by the ABR period.

Feature	Description
<b>Minimum/Maximum Specified Amount</b>	
Accelerated Benefit Specified Amount Rider Periods	Extension of Benefits Rider Periods
24 months	24 months 48 months
36 months	24 months 48 months Lifetime
48 months	24 months 48months



	<p>or Inflation Protection Benefit (IPB) increase and</p> <ul style="list-style-type: none"> <li>• we project the policy value to be insufficient to maintain the policy to the insured's attained age 100 at current rates</li> </ul> <p>If policy loans or partial withdrawals have not been and will not be taken in the future, we will guarantee that the policy will not lapse if benefits are reduced to the Guaranteed Minimum Benefit values shown in the policy, and the owner will never have to pay more premiums.</p> <p>If the policyowner wants to maintain the original benefit level, additional premiums will be required. If the additional premiums are not paid, the GMBR and ROP will terminate and the policy may lapse.</p>												
<b>Elimination Periods</b>	0 days for Home Care 90 days for Facility Care												
<b>Long Term Care Privileged Care Coordination Services</b>	<ul style="list-style-type: none"> <li>• Assess needs and develops a plan of care</li> <li>• Assist with initial claims paperwork,</li> <li>• Locate providers</li> <li>• Schedule services</li> </ul>												
<b>Waiver of Monthly Deductions</b>	Policy monthly deductions are waived while the insured receives covered home care, respite care, facility care and bed reservation benefits. The waiver begins with the first monthly deduction after the benefit is first paid and continues as long as care is received. This feature is included with all TLC policies.												
<b>Issue Ages</b>	18 - 79 age nearest birthday												
<b>Loads &amp; Fees</b>	9% of all premiums; \$9.30 administrative charge and insurance charges for universal life and long term care benefits are deducted from the policy values each month. There are separate charges for each long term care benefit - ABR, EBR and Inflation Protection - which are shown in the policy schedule. The charges are not guaranteed.												
<b>Maturity Age</b>	None - no monthly deduction after attained age 100												
<b>Interest Rates</b>	The minimum guaranteed interest rate is 3.5%.												
<b>Surrender Charges</b>													
<p>If the policy is surrendered during the first 14 policy years, a surrender charge is deducted from policy values. Surrender charges do not affect the Return of Premium benefit.</p> <p><b>Surrender Charges</b></p> <p>Policy Year % of policy value</p> <table> <tr> <td>1-10</td> <td>10%</td> </tr> <tr> <td>11</td> <td>8%</td> </tr> <tr> <td>12</td> <td>6%</td> </tr> <tr> <td>13</td> <td>4%</td> </tr> <tr> <td>14</td> <td>2%</td> </tr> <tr> <td>15+</td> <td>0</td> </tr> </table>		1-10	10%	11	8%	12	6%	13	4%	14	2%	15+	0
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<b>Death Benefit</b>	<p>On the policy effective date, the amount of insurance equals the specified amount. The death benefit amount may become greater than the specified amount at issue, in order to meet the Internal Revenue Code requirements that define life insurance. The specified amount is reduced by each long term care benefit payment and by any partial withdrawals and policy loans.</p> <p>Paying the death benefit reduces the specified amount and policy values to zero and no further long term care benefits will be paid if death occurs during the acceleration period. Therefore, the beneficiary should be sure that all covered long term care expenses have been paid before seeking the death benefit payout. If the entire specified amount has already been exhausted to pay long term care expenses, a Residual Death Benefit is available.</p>
<b>Underwriting Classifications</b>	<p><b>Life Classes</b></p> <ul style="list-style-type: none"> <li>• Preferred No Nicotine Use - PNN</li> <li>• Standard No Nicotine Use - SNN</li> <li>• Standard Nicotine Use - SNU</li> </ul> <p><b>LTCI Classes</b></p> <ul style="list-style-type: none"> <li>• Preferred</li> <li>• Standard</li> </ul> <p>Substandard life risks are available. Ratings are not available for substandard long term care risks. Substandard risks may be subject to payout period limitations.</p>
<b>LTC Benefit Triggers</b>	<p>The policyowner must choose to file a claim in which a doctor, nurse or licensed social worker certifies that the insured is unable to perform or needs substantial assistance with at least two of the six activities of daily living for an expected period of 90 days or has a severe cognitive impairment.</p>
<b>Loans</b>	<p>Interest is charged on loans at an annual effective rate of 5.5%, while interest is credited to the loan balance at an annual effective rate of 3.5%.</p> <p>If there is an outstanding policy loan when a long term care expense is to be paid, part of the payout will be used to reduce the loan balance. If there is an outstanding policy loan at the insured's death, the loan balance will be subtracted from the death benefit. Please note that loans will terminate the GMBR and any ROP.</p>
<b>Partial Withdrawals</b>	<p>A \$25 administrative processing fee is subtracted from the amount sent. Partial withdrawals do not affect the Extension Monthly and Lifetime Maximums, but will reduce the Accelerated Monthly and Lifetime Maximums. Please note that partial withdrawals will terminate the GMBR and any ROP rider.</p>

<p><b>Covered LTC Services</b></p>	<ul style="list-style-type: none"> <li>• Home Care - Covers long term care services received in the home, including the cost of nurses and therapists, home health aides, and personal care, homemaker and chore services.</li> <li>• Hospice Care</li> <li>• Adult Day Care Services</li> <li>• Facility Care - Includes nursing homes and assisted living facilities</li> <li>• Bed Reservation - If the insured temporarily leaves the nursing home or assisted living facility to visit family or enter the hospital, the bed will be reserved for up to 60 days per year.</li>   <li>• Caregiver Training - Pays to train an unpaid friend or relative to provide care. This one-time benefit pays up to 20% of the monthly maximum.</li> <li>• Respite Care - Pays the cost of the insured to stay in a facility temporarily while the primary, unpaid caregiver can take a break. The maximum benefit is 30 days per policy year.</li> <li>• Supportive Equipment - Pays the cost of home modifications such as ramps and grab bars. This one-time benefit pays up to twice the monthly maximum.</li>   <li>• Alternative Care - Pays for other services not specified in the policy, if agreed upon by the insured, doctor and Care Coordinator.</li> <li>• International Coverage - Reimburses the policyowner up to 75% of the monthly maximum and for up to four years for nursing home care received outside the United States. Home care benefits and care coordination services are not available outside the United States.</li> <li>• Monthly deductions will be waived while home, hospice and facility care and bed reservation benefits are being paid.</li> </ul>
<p><b>LTC Expenses Not Covered</b></p>	<p>TLC does not cover Medicare deductibles and coinsurance expenses. TLC reimburses only for covered expenses that exceed what Medicare or other government healthcare programs or laws pay, except for Medicaid.</p> <ul style="list-style-type: none"> <li>• provided by family members. An exception is made if the family member is a regular employee of the organization providing the service, the organization received payment for the service and the family member receives compensation normally provided to employees in that job.</li> <li>• provided without charge whether by a provider, Veteran's Administration or other government facility.</li> <li>• provided outside the United States, its territories and possessions, except as noted in 'International Coverage.'</li> <li>• resulting from alcoholism, drug or narcotic addiction, unless they occur as a result of their administration under the written instruction of a doctor</li> </ul>

	<ul style="list-style-type: none"> <li>resulting from war or any act of war, intentionally self-inflicted injury or attempted suicide.</li> </ul>
<b>Policy Form Number</b>	<p>Policy Form No. ULPLTCIPLGLI (11/05) et al., in Idaho, Policy Form No. ULPLTCIPGLI ID (11/05), and Rider Form Nos. ULRABRIPGLI (11/05) et al., ULREBRIPGLI (11/05) et al., ULRROPIGLI (11/05) et al. and ULRGMBRIPGLI (11/05) et al.</p> <p>Policy, benefits and riders may not all be available in all states. Terms and conditions may vary by state. All applications are subject to the underwriting requirements of Genworth Life Insurance Company.</p>
<b>Discounts</b>	<p><b>Long term care discounts apply to the monthly charges for long term care coverage.</b></p> <ul style="list-style-type: none"> <li>Individual: 15% if in good health and depending on medical history.</li> <li>Couples: one person who applies for TLC may receive a 10% discount. If both people apply together for TLC policies, a 20% discount may be available. The 20% discount could also be available to one person if the other is already covered by an individual long term care insurance policy previously issued by us. One client may be eligible for both preferred health and couples discounts, for a possible 35% total discount.</li> </ul>
	<p>The death benefit payable is received by the beneficiary income tax free under the subsection 101(a)(1) of the Internal Revenue Code unless the owner transfers it for value as provided in subsection 101(a)(2). Payments for covered long term care expenses are not considered taxable income as provided in subsection 104(a)(3) of the Internal Revenue Code.</p> <p>This policy is a Modified Endowment Contract (MEC) unless it is issued in exchange for a life insurance contract entered into before June 21, 1988. Partial withdrawals and policy loans taken from a MEC are taxable under Federal income tax law to the extent that there is any gain in the policy. An additional tax of 10% of the taxable amount may be payable unless the owner is at least 59; or satisfies another exemption from payment of the additional tax.</p> <p>LTC benefit payments made under the terms of a contract federally tax-qualified under section 7702B(b) are not subject to federal income tax. These benefit payments must be reported to the IRS on form 1099-LTC.</p> <p>Monthly charges for the LTC coverages are considered to be withdrawals and reportable on Form 1099 to the extent that there is any gain in the contract in excess of the owner's income-tax basis.</p>

If this policy is exchanged for a contract entered into before June 21, 1988, partial withdrawals are taxable to the extent that there is any gain in the policy above the owner's income-tax basis (usually premiums paid). Policy loans are taxable upon lapse or surrender of the policy to the extent that there is any gain in the policy. The additional tax that could be payable with respect to MECs does not apply. The company has provided this information to help producers understand the ideas discussed. Any examples are hypothetical and are used only to help producers understand the concepts of the policy. What the company says about legal or tax matters is its understanding of current law, but the company is not offering legal or tax advice. Tax laws and IRS administrative positions may change. This material is not intended to be used by any taxpayer to avoid any IRS penalty.

Your clients should consult independent tax and legal professionals for advice based on their particular circumstances.

Insurance and annuity products:

- ARE NOT deposits.
- ARE NOT insured by the FDIC or any other federal government agency.
- ARE NOT guaranteed by the bank or its affiliates.
- MAY decrease in value.